



Chesapeake

Marine Services, Inc.

Dear Slipholders and Valued Customers:

Re: 2011 Winterization

Welcome to our new slipholders, old friends and customers. Well another season is about to pass us by, how time flies having fun. Chesapeake Marine Services is now 13 years here at Great Oak Landing, and still is striving in excellence and customer service. **We have added a great addition to the company in Matthew Kaehler our new lead mechanic. Matthew has gone and completed his certifications as a diesel technician as well as gas engines. He is also available to help you with your needs throughout the season.**

We have attached our 2011-2012 winterization agreement forms for everyone to review. Please take the time to complete any services you would like completed during the haul out season. You can email, or mail forms back to our office after they have been filed out and sign, and we will take it from there. The check list is self-explanatory with pricing, but feel free to call with questions or if you would like an exact quote on your winterization needs.

We are looking forward to serving your winterization needs. Have a great winter and see you back in the spring.

Best Regards,

Duffy Wheeler

President

Chesapeake Marine Services

Winterization Agreement

2011-2012

Owner's Name_____

Boat Name_____

LOA & Make_____

Slip#_____

Wk Phone#_____

Cell Phone#_____

Haul Out Date_____

Email_____

Spring Launch Date_____

Keys/Combo_____

Inboard Engine(s) Single Twin

- Winterize
- Change Oil & Filter
- Change Fuel Filter
- Change engine coolant
- Change engine zincs
- Change impellers

Outdrive Services

- Oil & Lube change
- Complete outdrive service

Toilets

- Winterize#___
- Pump holding tank

Generator

- Winterize
- Change Oil and Filter
- Change engine coolant
- Change Zincs
- Change impeller

Domestic Water System

- Winterize
- Hot and Cold water system
- Ice Maker
- Cockpit shower/deck wash down
- Shower sump pumps

Air Conditioner

- Winterize

Bilge Battery/ Batteries

- Check Stuffing boxes
- Check all thru-hulls, seacock's, etc
- Check electrolyte level in battery
- Remove knot meter

Bottom Work

- Sand Blast Bottom
- Soda Blast Bottom

Miscellaneous

- Check engine alignment
- Check and repair rainwater leaks
- Rebuild defective pumps
- Fill Fuel Tanks
- Winterize outboard motor(s)
- Outboard motor storage
- Service Fire extinguisher
- Repair canvas
- Powder Coat Props (See www.musselbuster.com for details)
- Tow boat for haul out

Shrink Wrap

- Shrink Wrap entire boat
- Shrink Wrap fly bridge
- Shrink Wrap cockpit
- Install shrink wrap door
- Remove Canvas (store on boat
reinstall in spring)

Signing this agreement constitutes acceptance of work above. Pricing may change according to market value. A 50% deposit is required with the balance due within 15 days of invoice date. Our billing cycle is every 15 days. Work not paid for within the required time frame will be automatically charged to the credit card provided.

We gladly accept Visa, MasterCard, and or Discover for payment options. Please provide your account number, expiration date, and your signature below. Please indicate below your method of payment.

Automatically charge credit card

Check

Name as Printed on Credit Card

Credit Card Number

Expiration date

Billing Address for credit card

Authorized Signature

Current Date

Chesapeake Marine Services
Winterization Rates
2011-2012

Haul Out & Land Storage

Arrange with Great Oak Landing Marina

Towing vessel to lift well \$125.00

** We are not responsible to any damage ***

Engines

Large Diesels \$100.00

Inboard Engine \$80.00

Flush fresh water cooling system \$100.00

Engine Oil and Filter change \$75.00/each

Engine fuel filters change \$70.00/each

Raw water impeller change \$90.00

Generator

Winterize generator \$75.00/each

Fresh water cooling system \$100.00

Generator oil & oil filter change \$70.00

Generator fuel filters & changes \$70.00

Raw water impeller change \$90.00

Pumps

Sea water wash down pump \$35.00

Outdrive service

Lube \$100.00

Prep and Paint \$100.00

Toilets

Winterize toilet \$35.00/each

Pump holding tank \$65.00/each

Domestic water system

Water system, including hot water heater \$85.00

Air Conditioner

Per compressor \$40.00/each

Bottom Work

Sand Blast \$22/ft plus sand
Soda Blast \$30/ft plus soda

Shrink Wrap Rates and Checklist

Express Boats

| | | |
|------------------------------------|------------|--------------------|
| 13 to 20 ft | \$12.00/ft | x _____ ft = _____ |
| 21 to 31 ft | \$14.00/ft | x _____ ft = _____ |
| 32 to 41 ft | \$15.00/ft | x _____ ft = _____ |
| 42 to 50 ft | \$17.00/ft | x _____ ft = _____ |
| 51 to 60 ft | \$20.00/ft | x _____ ft = _____ |
| 61 plus (Please call for estimate) | | |

Fly bridge Boats

| | | |
|------------------------------------|------------|--------------------|
| 13 to 20 ft | \$12.00/ft | x _____ ft = _____ |
| 21 to 31 ft | \$15.00/ft | x _____ ft = _____ |
| 32 to 41 ft | \$17.00/ft | x _____ ft = _____ |
| 42 to 50 ft | \$18.00/ft | x _____ ft = _____ |
| 51 to 60 ft | \$21.00/ft | x _____ ft = _____ |
| 61 plus (Please call for estimate) | | |

Shrink wrap door \$30.00

Everyone MUST have a door installed (Marina Policy)

Fly bridge covering only \$250.00

Bridge & Aft cabin only \$350.00

**Sailboat additional charge (in addition
To fly bridge per ft price)** \$150.00

Mildew bags \$12.00 (cost for 2)

Remove and Reinstall Canvas \$150.00