



Chesapeake Marine Services, Inc.

Dear Slipholders and Valued Customers:

Re: 2009 Winterization

Welcome to our new slipholders, old friends and customers. Well another season is about to pass us by, how time flies having fun. Chesapeake Marine Services is now 11 years here at Great Oak Landing, and still is striving in excellence and customer service. We have attached our 2009-2010 winterization agreement forms for everyone to review. Please take the time to complete any services you would like completed during the haul out season. You can email, or mail forms back to our office after they have been filed out and sign, and we will take it from there. The check list is self-explanatory with pricing, but feel free to call with questions or if you would like an exact quote on your winterization needs.

Great Oak and Chesapeake Marine Services are offering a discount program to those who decide to have Chesapeake Marine Winterize your complete systems on the boat. Here is how it works: Chesapeake Marine will winterize your whole boat with a 10% discount, and then those customers will also receive a 10% discount on their bottom painting in the spring. That's right folks a total of 20% in discounts as a valued slipholder. Please call for details!!!

The marina management here at Great Oak Landing deserves a lot of credit for a wonderful job this summer in upgrading the marina resort. With the total team efforts of the marina staff the property continues to improve into one of the elite marina resort on the Chesapeake Bay. I have heard many wonderful comments on the improvements that were made for the 2009 season, and we work very closely together to make sure your boating needs are taking care of the right way.

We are looking forward to serving your winterization needs. Have a great winter and see you back in the spring.

Best Regards,

Duffy Wheeler

President

Chesapeake Marine Services

Winterization Agreement

2009-2010

Owner's Name_____

Boat Name_____

LOA & Make_____

Slip#_____

Wk Phone#_____

Cell Phone#_____

Haul Out Date_____

Email_____

Spring Launch Date_____

Keys/Combo_____

Inboard Engine(s) Single Twin

- Winterize
- Change Oil & Filter
- Change Fuel Filter
- Change engine coolant
- Change engine zincs
- Change impellers

Outdrive Services

- Oil & Lube change
- Complete outdrive service

Toilets

- Winterize#__
- Pump holding tank

Generator

- Winterize
- Change Oil and Filter
- Change engine coolant
- Change Zincs
- Change impeller

Domestic Water System

- Winterize
- Hot and Cold water system
- Ice Maker
- Cockpit shower/deck wash down
- Shower sump pumps

Air Conditioner

- Winterize

Bilge Battery/ Batteries

- Check Stuffing boxes
- Check all thru-hulls, seacock's, etc
- Check electrolyte level in battery
- Remove knot meter

Bottom Work

- Sand Blast Bottom
- Soda Blast Bottom

Miscellaneous

- Check engine alignment
- Check and repair rainwater leaks
- Rebuild defective pumps
- Fill Fuel Tanks
- Winterize outboard motor(s)
- Outboard motor storage
- Service Fire extinguisher
- Repair canvas
- Powder Coat Props (See www.musselbuster.com for details)

Shrink Wrap

- Shrink Wrap entire boat
- Shrink Wrap fly bridge
- Shrink Wrap cockpit
- Install shrink wrap door
- Remove Canvas (store on boat
reinstall in spring)

Signing this agreement constitutes acceptance of work above. Pricing may change according to market value. A 50% deposit is required with the balance due within 15 days of invoice date. Our billing cycle is every 15 days. Work not paid for within the required time frame will be automatically charged to the credit card provided.

We gladly accept Visa, MasterCard, and or Discover for payment options. Please provide your account number, expiration date, and your signature below. Please indicate below your method of payment.

Automatically charge credit card

Check

Name as Printed on Credit Card

Credit Card Number

Expiration date

Billing Address for credit card

Authorized Signature

Current Date

Chesapeake Marine Services
Winterization Rates
2009-2010

Haul Out & Land Storage

Arrange with Great Oak Landing Marina

Engines

Large Diesels	\$100.00
Inboard Engine	\$80.00
Flush fresh water cooling system	\$100.00
Engine Oil and Filter change	\$75.00/each
Engine fuel filters change	\$70.00/each
Raw water impeller change	\$90.00

Generator

Winterize generator	\$75.00/each
Fresh water cooling system	\$100.00
Generator oil & oil filter change	\$70.00
Generator fuel filters & changes	\$70.00
Raw water impeller change	\$90.00

Pumps

Sea water wash down pump	\$35.00
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Outdrive service

Lube	\$100.00
Prep and Paint	\$100.00

Toilets

Winterize toilet	\$35.00/each
Pump holding tank	\$65.00/each

Domestic water system

Water system, including hot water heater	\$85.00
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Air Conditioner

Per compressor	\$40.00/each
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Bottom Work

Sand Blast	\$22/ft plus sand
Soda Blast	\$30/ft plus soda

Shrink Wrap Rates and Checklist

Express Boats

13 to 20 ft	\$12.00/ft	x _____ ft = _____
21 to 31 ft	\$14.00/ft	x _____ ft = _____
32 to 41 ft	\$15.00/ft	x _____ ft = _____
42 to 50 ft	\$17.00/ft	x _____ ft = _____
51 to 60 ft	\$20.00/ft	x _____ ft = _____
61 plus (Please call for estimate)		

Fly bridge Boats

13 to 20 ft	\$12.00/ft	x _____ ft = _____
21 to 31 ft	\$15.00/ft	x _____ ft = _____
32 to 41 ft	\$17.00/ft	x _____ ft = _____
42 to 50 ft	\$18.00/ft	x _____ ft = _____
51 to 60 ft	\$21.00/ft	x _____ ft = _____
61 plus (Please call for estimate)		

Shrink wrap door \$30.00

Everyone MUST have a door installed (Marina Policy)

Fly bridge covering only \$250.00

Bridge & Aft cabin only \$350.00

Sailboat additional charge (in addition

To fly bridge per ft price) \$150.00

Mildew bags \$12.00 (cost for 2)

Remove and Reinstall Canvas \$150.00