

GREAT OAK LANDING

Overlooking Fairlee Creek

September 3, 2009

Dear Slipholders,

We have enjoyed a great season this year at the marina, and would like to thank all of our great patrons that have always supported the marina. We September approaching I wanted to send out our Winter Haul Out Sheets to all slipholders deciding to dry dock for the winter season. Please keep in mind haul out dates and launch dates are certainly appreciated by the marina, considering the importance factor. We have enclosed the 2009 price sheet and winter contract, etc. To ensure that your boat gets hauled on the date of your desire, please send the completed contracts in as quickly as possible.

We will require all haul outs to be paid in full before services will be rendered. Please make sure you fill out all information on your checklist, and paperwork to ensure we can provide the proper service to our valued customers. You can send contracts in by via email, fax, and regular mail, or drop by the office and personally hand it in. We will not accept any contracts over the phone, due for the need of all proper paperwork and information needed.

Great Oak and Chesapeake Marine Services are offering a discount program to those who decide to have Chesapeake Marine Winterize your complete systems on the boat. Here is how it works: Chesapeake Marine will winterize your whole boat with a 10% discount, and then those customers will also receive a 10% discount on their bottom painting in the spring. That's right folks a total of 20% in discounts as a valued slipholder. Please call for details!!!

Great Oak Landing nor Chesapeake Marine Services will be liable for transporting your vessels to the lift well; however, Chesapeake Marine Services can be contracted for an extra fee, which will make your winter haul out a convenient transition.

Email: cms@baybroadband.net (Duffy Wheeler-Great Oak Service Manager)

Fax #: 410-778-4980; 410-810-0692

Address: 22170 Great Oak Landing Road Chestertown, MD 21620

Yours Truly,

Brad Wilson
Marina Manager

GREAT OAK LANDING SERVICE DEPARTMENT

**2010 SPRING PRICE SHEET
&
LAUNCH SCHEDULE**

Owner's Name _____	Boat Name _____
LOA & Make _____	Slip # _____
Phone # _____	Email _____
Launch Date _____	Keys/Combo _____

TRAVEL LIFT FEES

Land Storage for the winter season	\$8.00/ft
Haul Out fee for winter and relaunch in spring	\$16.00/ft
Short Haul Includes pressure wash bottom	\$11.00/foot
Haul Wash & Block Includes haul, wash, blocks & stands and re-launch	\$14.00/foot
Loading boats on trailers for transport out of marina	\$11.00/foot
Dry land storage in season Does not include haul & block fees	\$450/monthly

BOTTOM PAINTING

(Price per foot includes prep, standard ablativ paint, rollers, brushes, tape, etc.)

39' and below	\$14.00/foot
40' to 44'	\$15.00/foot
45' to 50'	\$16.00/foot
50' and above	Please call for quote

ADDITIONAL SERVICES

Replace Zincs Price of zincs is subject to quantity, size & type	\$50 per man hour
----------------------------------------------------------------------------	--------------------------

- OVER -

SERVICES TO BE PERFORMED

Paint Bottom

Replace Zincs

METHOD OF PAYMENT

Cash: \$ _____

Check # _____

Credit Card # _____

Exp. Date _____

Signature _____

Date _____

All Contracts must be signed and dated. All work must be paid for prior to having boat launched. All accounts MUST be up to date in order for boat to be launched